## WELCOME



### 52nd Annual Meeting

July 14-16, 2020 - Virtual Format

## GENERAL SESSION

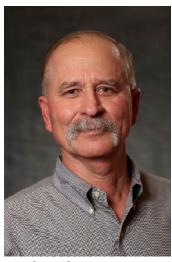
July 14, 2020 9:00AM - 11:00AM CST 10:00AM - 12:00PM EST Via Zoom Webinar

#### PRODUCTION, CHALLENGES & STRATEGIES

The 52nd APRES General Session will focus on what influences the production of peanuts...it's challenges and strategies. Each segment of the industry looks at production differently whether its weather, world markets, diseases, consumer trends, peanut supply, prices, etc. etc. There are numerous factors and the challenge is to find the right strategy for your business. Our guest speakers will approach this topic individually, yet leave you with a complete picture of where the industry stands and insights on planning for the future.



Barry Tillman President APRES



Gary Schwarzlose 2020 Program Chair APRES



July 14, 2020

9:00AM - 11:00AM CST 10:00AM - 12:00PM EST

Via Zoom Webinar

Time	Presentation / Title	Speaker
9:00 am CST 10:00 am EST	Welcome and Call to Order	Dr. Barry Tillman President - APRES
9:05 am CST 10:05 am EST	Welcome to Texas	Sid Miller Texas Commissioner of Agriculture
9:10 am CST 10:10 am EST	Welcome to Texas	Dr. Patrick Stover Vice-Chancellor and Dean for Agriculture and Life Sciences Texas A&M AgriLife
9:15 am CST 10:15 am EST	A Look at the Global Peanut Market	Patrick Archer President American Peanut Council
9:35 am CST 10:35 am EST	Trade Issues and Opportunities for the Peanut Industry	Dr. Luis Ribera Professor and Extension Economist in the Department of Agricultural Economics Texas A&M University
9:55 am CST 10:55 am EST	Nutrition for The Peanut Industry: Challenges and Opportunities	Dr. Samara Sterling Research Director The Peanut Institute
10:15 am CST 11:15 am EST	Production, Challenges and Strategies; a Grower Perspective	Texas Peanut Producers Panel Discussion
10:45 am CST 11:45 am EST	Presidential Address	Dr. Barry Tillman President - APRES
11:00 am CST 12:00 pm EST	Session Close	

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#### **GUEST SPEAKERS**



SID MILLER
Texas Commissioner of Agriculture

An eighth generation farmer and rancher, Sid Miller is the 12th Commissioner of the Texas Department of Agriculture (TDA). He has devoted his life to promoting Texas agriculture, rural communities and the great state of Texas.

Born in De Leon, in Comanche County, in September 1955, Sid Miller graduated with honors from Tarleton State University in Stephenville with a Bachelor of Science degree in Vocational Ag Education.

A recognized community leader, Miller was first elected to the House of Representatives in 2000. He quickly earned a reputation as a staunch defender of Texas agriculture, constitutional freedoms and individual liberties

for all Texans.

He was elected statewide as the 12th Texas Agriculture Commissioner in 2014, and re-elected to his second term in office in 2018.

Since taking office as Agriculture Commissioner, Commissioner Miller has brought real, common sense reform to TDA. Within six months in office, he eliminated a two-and-a-half year backlog in organic certifications. He reshaped field operations to maximize efficiency for Texas taxpayers. This included increasing the number of consumer protection inspections by as much as 183 percent while slashing the miles traveled by TDA inspectors by more than half a million miles a year.

Commissioner Miller also launched Operation Maverick, a consumer protection initiative to round up businesses which failed to register their commercial scales with TDA. Registrations have increased 35 percent, and more than 2,000 previously unregistered businesses are now monitored by TDA to ensure consumers are protected.

A former ag teacher and school board member, Commissioner Miller is committed to fighting childhood obesity and promoting healthy lifestyles for Texas schoolchildren. His creation of Farm Fresh Fridays and other farm-to-school initiatives resulted in a \$14 million increase in the amount of Texas products purchased by schools. Commissioner Miller is also passionate about ensuring rural communities have the water and infrastructure they need to thrive. To that end, he created TDA's Office of Water to ensure all Texans have access to clean water for today and future generations. Additionally, under his guidance, TDA has directed hundreds of millions of dollars in federal funding through the Texas Community Development Block Grant program to local communities for infrastructure improvements and repairs.

Commissioner Miller is the state's leading advocate around the world for Texas agriculture, Texas-grown products and Texas-owned businesses. He oversees TDA's world-renowned GO TEXAN program — a marketing effort to showcase the best products, companies and communities that call the Lone Star State home. Since taking office, Commissioner Miller's passion to increase market exposure for Texas agriculture has led him and his staff to mount trade missions to Cuba, Ecuador, Argentina, Israel, China and every continent on the globe, except Antartica.



DR. PATRICK STOVER
Vice Chancellor and Dean, College of Agriculture and Life Sciences, Texas A&M University

Patrick J. Stover, Ph.D., is the vice chancellor and dean for agriculture and life sciences at <a href="Texas A&M AgriLife">Texas A&M AgriLife</a> Research. As vice chancellor, Stover oversees coordination and collaboration of the agriculture, academic and research programs across The Texas A&M University System, as well as four state agencies: <a href="Texas A&M AgriLife Research">Texas A&M AgriLife Extension Service</a>, <a href="Texas A&M AgriLife Extension Service">Texas A&M Veterinary Medical Diagnostic Laboratory</a> and <a href="Texas A&M Forest Service">Texas A&M Forest Service</a>. Stover is also director of AgriLife Research, where he oversees 13 research centers across the state with a research portfolio of more

than 500 projects and \$214.2M in annual research funding. As dean of the College of Agriculture and Life Sciences, Stover leads more than 7,000 students and 330 faculty members in 15 academic departments.

Stover previously directed the Division of Nutritional Sciences at Cornell University. He received his bachelor's degree in chemistry from Saint Joseph's University, a doctorate in biochemistry and molecular biophysics from the Medical College of Virginia and completed his postdoctoral studies in nutritional sciences at the University of California, Berkeley.

An international leader in biochemistry and nutrition, Stover focuses his research on the biochemical, genetic and epigenetic mechanisms that underlie the relationships between folic acid and human pathologies such as developmental anomalies, neuropathies and cancer. He is an elected member of the National Academy of Sciences and a fellow of the American Association for the Advancement of Science. He is also former president of the American Society for Nutrition and has served two terms on the National Academies of Sciences, Engineering, and Medicine's Food and Nutrition Board.



PATRICK ARCHER
President, American Peanut Council

Patrick Archer is President of the American Peanut Council and previously served as its Vice President. He has been with the Council since 1987 in various positions in the area of export promotion. Mr. Archer has supervised marketing and PR programs in Canada, Mexico, Brazil, Europe, the Middle East, China and other Asian markets. Prior to joining the American Peanut Council, he worked in the United States House of Representative as a Legislative Assistant for former Alabama Congressman Bill Dickinson and also worked for the U.S. Treasury Department in Washington, D.C. He received his Bachelor of Arts degree from Troy University and M.B.A. from The University of

Alabama. He also holds a certificate in language from The Sorbonne in Paris, France. Mr. Archer was appointed by the U.S. Secretary of Agriculture to serve on the Agricultural Technical Advisory Committe. He has also served on the Executive Committee of the U.S. Agricultural Export Development Council.

The American Peanut supports the long-term growth of the U.S. peanut industry by offering a forum and unified voice for everyone involved with peanuts. Whether you grow, buy, sell or manufacture, we're here for you. APC is the only association that represents the entire peanut industry.



Dr. Luis A. Ribera
Associate Professor and Extension Economist, Department of Agricultural Economics, Texas
A&M University

Dr. Ribera is an Associate Professor and Extension Economist in the Department of Agricultural Economics. He also serves as the Program Director for International Projects for the Agricultural and Food Policy Center. Dr. Ribera received his B.S. and M.S. from the University of Arkansas and his Ph.D. from Texas A&M University, all in Agricultural Economics with emphases in Risk Analysis, Simulation and Econometric Modeling. His research expertise includes applying risk analysis and econometric tools on business management and economic analysis. His current work focuses on economic feasibility studies of biofuels using different technologies and feedstock, food safety, and horticulture production. Dr. Ribera has coordinated several workshops on food safety and

horticulture production with emphasis on local/organic small acreage fruits and vegetable production. Since 2004, Dr. Ribera is a faculty member of the Master's Program in Applied Economics and Business Administration, a partnership program between Texas A&M University and Universidad del Valle de Guatemala.

#### **Selected Publications:**

Ribera, Luis A., Marco A. Palma, Mechel Paggi, Ronald Knutson, Joseph Masabni, and Juan Anciso. "Economic Analysis of Food Safety Compliance Costs and Foodborne Illness Outbreaks in the United States." *HortTechnology*. Forthcoming.Ribera, Luis A., and Henry Bryant. "Economic Issues for Sugarcane as a Feedstock for Fuel." In Eric Lam, Jorge da Silva and Helaine Carrer (eds.) *Compendium of Bioenergy Plants*: Sugarcane. Forthcoming.



Dr. Samara Sterling
Research Director, The Peanut Institute

Samara Sterling serves as the Research Director for The Peanut Institute and has expertise in the use of plant-based nutrition for the prevention and treatment of chronic diseases. In her role, she manages the research funded by The Peanut Institute and industry partners and develops research aims surrounding peanut nutrition research. She has worked as a researcher on a National Cancer Institute study where she studied the effects of nut consumption on health outcomes in a rural community. She has also served as a nutrition consultant for various community-based research projects.

The Peanut Institute is a non-profit organization supporting nutrition research and developing educational programs to encourage healthful lifestyles that include peanuts and peanut products.



**Producer Discussion Panel** 



Shelly Nutt Executive Director Texas Peanut Producers Board



**Larry Donn**Womack Farms
Comanche County
TPPB Board Member



Otis Lee Johnson Producer Gaines County TPPB Board Member



Michael Newhouse Producer Conley County TPPB Board Member



Jeff Roper
Producer
Yoakum County
TPPB Board Member



Ryan Warnken Wilco Peanuts Atascosa and Frio Counties



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